

SOL Srbija is a part of SOL group, one of the leading operators in the field of technical and medical gases, with successful operations throughout Europe. In line with the continuous expansion of our local activities, we are searching for a proactive person for the position of

**Junior Sales Engineer - Belgrade**

**Requirements:**

* university degree in Mechanical, Technology or Chemical Engineering
* previous experience in sales or customer service positions is advance
* good knowledge of English and MS office are prerequisites
* willingness for field work, active driver status
* strong communication, presentation and negotiation skills
* strategic thinker, flexible and adaptable with high business acumen
* residence in Belgrade

**Job description:**

* support in sales development and management of existing customers
* identification of new business opportunities and acquisition of new industrial buyers
* monitoring realization of the agreed terms and contracted sales
* creating of well-developed network of potential customers for assigned portfolio
* preparation of weekly and monthly action plans
* regular reporting on activities, achieved results and client database update

We are offering you the opportunity to become a part of successful international company, with stable growth in Serbia, along with the possibility for further professional development.

If you believe you can take an active role in stabile development of our activities on the local market, please send your CV and application letter in English exclusively to our HR Consultant's address. Full confidentiality is guaranteed.

HILL International, 11000 Beograd, Ruzveltova 45, tel/fax: +38111 3294 500

E-mail: [apply.serbia@hill-international.com](mailto:apply.serbia@hill-international.com)