



**GIMATIC S.r.l.**  
 via Enzo Ferrari, 2/4  
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 ITALIA

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Cap. Soc. deliberato € 4.520.000.=  
 Sottoscritto e versato € 520.000.=  
 C.C.I.A.A. Brescia N. Rea 309121  
 Cod. Fiscale e P.IVA 02969010178  
 R.I. 02969010178 - Mecc. BS011285

# SALES ENGINEERING, APPLICATION ENGINEER

**Job Type:** FULL TIME, MIDDLE MANAGEMENT

**Years of Experience:** 5+

**Job Location:** BELGRADE

**Open Positions:** 1

**Salary:** 1000/MONTH IN ADDITION TO FRINGE BENEFITS OF JOB (car, mobile phone, laptop)

## Description:

Having been operating in the field of automation for more than thirty years, Gimatic S.r.l. can today boast a vast range of products supplied and used worldwide on a variety of different markets. To improve its competitiveness on the market, Gimatic has decided not to limit itself to the handling business alone, but rather to also supply sensors and components for the plastics sector. The new challenge faced by Gimatic today is to enter the market of electrical actuators presented under the Mechatronics brand name.

Flexibility, skill and technology make Gimatic a cutting-edge company. This is the winning strategy adopted by Gimatic, a strategy that is known and appreciated worldwide. What makes it a competitive business is its continuous desire to grow, as is shown by its constant investment, with 10% of its annual turnover ploughed back into research and development year-in, year-out, to expand its business all over the world. Gimatic can rely on a well-organized, highly reliable capillary network of distributors and sister companies (10 in all, Italian and foreign), which is essential to guaranteeing a continuous flow of new products. It is a sales network that not only markets Gimatic products, but which also collects the user's requests and builds a specific solution for the given need.

Gimatic is also synonymous of quality, a characteristic guaranteed by the use of innovative, technologically advanced machinery and close-knit control procedures monitoring both components and finished products.

## Responsibilities:

The candidate will be the main reference to manage a complete new branch office in Serbia, located into the Science Technology Park (STP) in Belgrade. The office will be in charge to become the worldwide technical competence center for EOAT meanwhile it will be in charge for Serbian market.

The candidate, after some full time training sessions in Italy, will start for a short period as a single application engineer for global EOAT and local sales support meanwhile he will be in charge to reinforce the structure with additional employees. The affiliate body form had to grow up quickly to the target of eight people (the candidate/manager, three engineers, an office assistance, two mechanical assemblers, a warehouseman) in three years.

## Qualifications:

- Mechanical engineer .....
- 3D MODELLING DESIGNER
- English B1 (B2 preferred)
- Administration skills



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### **Interpersonal skills:**

Open and practice person, able to arrange by himself his activities.  
Ready to change his role fast, able to manage subordinates and company structure.  
Open to learn and to match with HQ colleagues and internal clients in foreign affiliates.  
Ambitious to face the challenge to start from a very small structure to improve and build up to a big worldwide project.

### **Desired but not required:**

Solidworks expert preferred  
Italian speaking is appreciated not required.